



CGL hosted the first Ideal Office and Business exhibition on September 21st as part of its 21st year of business celebrations. As event sponsors we worked with local, national and international businesses including Brother, Konica Minolta, and BIC to create the best opportunity the business world of the West Highlands has ever had to view the latest in office developments.

Broadcast live on Oban Fm and supported by the Oban Times and the West Coast Review the business community responded and made the event a great success.

"We are delighted with the response and hope to capitalise on its success by making it bigger and better in future years" said CGL chairman Roy Clunie. He added "much of the credit goes to Jim Edge, our Sales Manager who worked tirelessly to make it such a success."

On show were many new and exciting innovations including **Smart interactive whiteboards** from **Steljes** and **information displays from OneLan**.

"We also had the new and as yet unreleased **Multifunction printer from Brother** which we were delighted to show as it had only been in the country a few days!" said Key Accounts Manager Campbell Cameron. "We had great technology from **Acco** and from **Konica Minolta** which will enhance any business ability to train staff and present to customers - all of which is available for demonstration through the three CGL Showrooms at Oban, Fort William and Helensburgh"



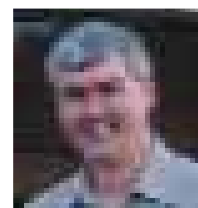
Jim Edge was particularly pleased that such a great team of companies were prepared to come "out of the City" and present their wares on the doorstep of the West Highland business.

**Fellowes** and **HSM** brought their **shredders** - just in time for National Fraud prevention week in October - and CGL has them ready for demonstration. **Eden Springs** kept everyone hydrated with their fine **water for offices** and **Adam Fire Services** made sure everyone is aware of the new fire safety regulations.

Local traders and partners including **Oban Express**, **RA Clement Associates** and **Highland Photos** had displays and the **University of the Highlands and Islands (UHI)** demonstrated the training they make available locally up to degree standard.

DAMS international displayed the latest **furniture and seating** and passed on their expertise in making the office more productive by making your staff more comfortable as they perform their tasks. With health and safety becoming more and more important, the wellbeing of staff was well catered for.

**Catering and the facility management products** were demonstrated by Kingfield Heath - coffee tea and cleaning materials delivered to your office along side the copy paper and printer cartridges! Just another of the surprises CGL had up its sleeve at the Argyllshire Gathering Hall. "We had no idea you did so much!" was an oft made statement through the day.



Dear Customer,

We are delighted to dedicate this issue to the Ideal Office & Business Exhibition which took place at the Argyllshire Gathering Halls in Oban last Thursday.

The feedback we have received from the many that attended the event - customers and exhibitors alike - has been very positive and we are already

looking forward to the next one. Should you have any particular comments to make I would be delighted to hear from you!

If you were unable to go, please pop into our store soon to see the latest on offer. National Security Week is coming soon (16-22 October) and we have a wide range of shredders to meet every need in dealing with the Identity Fraud that we hear so much about today.

Thank you for your continued support.

With kind regards,

Phil Brien

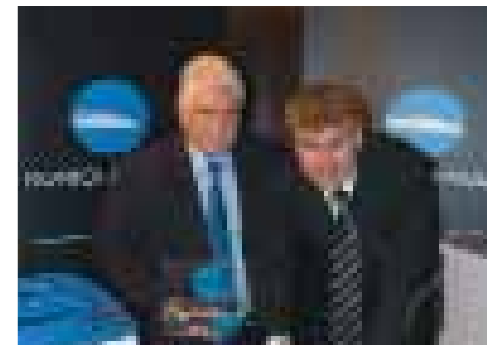
Managing Director



## September Key Winner

Beaton + McMurchy Architects Ltd are the lucky winners of our 21st Anniversary draw for September. Pictured at the Ideal Office Exhibition is Eric McMurchy receiving the prize of a portable DVD player.

*'Beaton + McMurchy Architects Ltd. is a design led practice who have considerable experience in the construction industry stretching back over the past 20 years. We offer imaginative and effective design solutions for even the most difficult of projects and we look forward to making your dream project a reality.'*



## CGL signs new partnership agreement

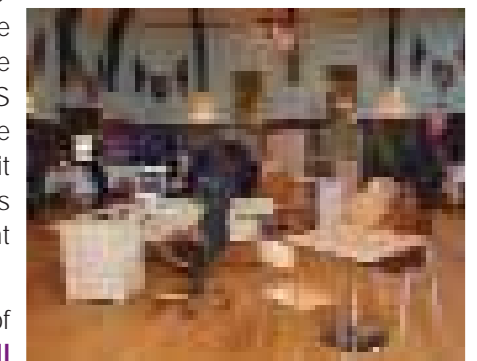
George Guy - KM Account manager, was delighted to shake hands with CGL Managing Director Phil Brien to seal a new partnership agreement which will see the latest machinery available for demonstration at all three of CGL's showroom stores. The outstanding all round office performance with graphics capability to match has resulted in Konica Minolta becoming the preferred manufacturer of laser printers for CGL. The 5450 with its 25 pages per minute performance and the 'magicolor 7450' A3 printer generated a lot of interest at the exhibition - **check them out at your nearest CGL showroom now and ask about the 'exhibition deal' exclusive to CGL until December.**

## FURNITURE CONTRACT FOR CGL

CGL is pleased to announce we will be working with **The Scottish Association for Marine Science (SAMS)** at Dunstaffnage on its office refurbishment project. This is the second phase of the SAMS project to renew its marine biological research facility here on the West coast which is the European leader in its field (or should that be its seas?)

Steve Burns and his team from **DAMS International** were on hand and kept busy providing experience and expertise in the furniture and seating ranges. As long term partners of CGL, together we have furnished many offices throughout Argyll and the Highlands. A busy day day at the exhibition resulted in the DAMS International van returning to base with considerably less stock in it than when it arrived as customers took full advantage of the excellent products and competitive pricing!

**Jim Edge** our furniture guru of many years and **Campbell Cameron**, our key accounts manager will be happy to visit your office and provide advice on your furniture requirements. This service is available free to all and is part of our ambition to continue to be the suppliers with the best customer service you could ask for.



## UK debut for new Brother Inkjet

**Brother** played its part in the celebrations with a real exclusive for CGL - the new MFC-660 CN was on display for the very first time in the UK.

The MFC-660 CN multifunction inkjet machine is a stylish flatbed colour all-in-one machine that can print, fax, copy and scan. It has the added benefit of network capability as standard and has Pict Bridge technology for your digital photography needs making this the ideal solution for any home or office environment.

**Superb quality, latest technology, great price - Brother are our preferred manufacturer of Inkjet printers - check them out at your nearest CGL showroom now.**



Jim Edge (CGL) and Dominic Lonsdale from Brother with first UK showing of the MFC-660CN printer.

## CGL - THE COMPLETE PACKAGE

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